



# STATE OF INDIANA

DEPARTMENT OF ADMINISTRATION  
Commissioner's Office

Eric J. Holcomb, Governor

Indiana Government Center South  
402 West Washington Street, Room W469  
Indianapolis, IN 46204

## Award Recommendation Letter

Date: October 19, 2021

To: Roxie Coble, Director of Strategic Sourcing  
Indiana Department of Administration

From: Arthur L. Sample IV, Procurement Specialist  
Indiana Department of Administration

Subject: Recommendation selection for **ASA-22-2573, Bulk Fuel**

Estimated Amount of Per year: **\$ 377,062.54**

Based on the evaluation of the bids received, Co-Alliance, is recommended for award.  
Terms of this recommendation are included in this letter.

The State of Indiana received proposals from three (3) vendors:

- Co-Alliance
- Premier Ag Co-Op Inc.
- World Fuel Service, Inc

When necessary, the state clarified with respondent(s) to ensure specifications were met for each item.

Additionally, all respondent(s) were given the opportunity to improve pricing from their original bid.

All respondents met the required.

All respondents were given the opportunity to claim any preferences.

- Co-Alliance, LLP claimed and qualified for the Indiana Business Preference and the U.S. Manufactured Preference.
- Premier Ag Co-Op Inc. did not claim any preferences.
- World Fuel Service, Inc. did not claim any preferences.

All respondents were given the opportunity to update their cost proposal during the Best and Final Offer (BAFO) round.

The final evaluation is detailed in the table below for ASA-22-2573:

**Crawfordsville District 10**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$95,451.55	IBP (5%)	\$90,678.97	Y
Premier Ag Co-Op Inc	No Bid	None	No Bid	N
World Fuel Service, Inc	\$340,091.22	None	\$340,091.22	N

**Fort Wayne District 20**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$55,000.12	IBP (5%)	\$52,250.11	Y
Premier Ag Co-Op Inc	No Bid	None	No Bid	N
World Fuel Service, Inc	\$63,415.55	None	\$63,415.55	N

**Greenfield District 30**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$86,887.65	IBP (5%)	\$82,543.26	Y
Premier Ag Co-Op Inc	No Bid	None	No Bid	N
World Fuel Service, Inc	\$207,681.67	None	\$207,681.67	N

**La Porte District 40**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$33,660.00	IBP (5%)	\$31,977.00	Y
Premier Ag Co-Op Inc	No Bid	None	No Bid	N
World Fuel Service, Inc	No Bid	None	No Bid	N

**Seymour District 50**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$77,217.07	IBP (5%)	\$73,356.21	Y
Premier Ag Co-Op Inc	\$83,016.04	None	\$83,016.04	N
World Fuel Service, Inc	No Bid	None	No Bid	N

**Vincennes District 60**

Vendor	Total Bid Amount	Price Preference	Total Evaluation Amount	US Manufactured
Co-Alliance, LLP	\$48,691.56	IBP (5%)	\$46,256.98	Y
Premier Ag Co-Op Inc	\$52,241.25	None	\$52,241.25	N
World Fuel Service, Inc	No Bid	None	No Bid	N

During the course of evaluation, the State scrutinized all proposals to determine the viability of each proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated proposals and awarded in accordance with the requirements set forth in the published process and pursuant to Indiana law.

**Type of Award**

The State intends to establish a Quantity Purchase Agreement for a period of two (2) years for Bulk Fuel. The QPA can be mutually renewed yearly for two additional years under the same terms and conditions.

Renewals are subject to the approval of the Department of Administration and the State Budget Agency. Total term of this agreement including all renewals, shall not exceed four years.



Arthur L. Sample IV, BS  
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Indiana Department of Administration